

David J. Stoldt General Manager

April 3, 2023







MPWMD Special Board of Director's Meeting on Monday, April 3, 2023 – Item No. 2 Slide-Deck Distributed at the Meeting to Public, General Manager, District Counsel and Board Members.



Welcome & Introductions



Introductions

How Eminent Domain Works



Value & Can We Afford It?

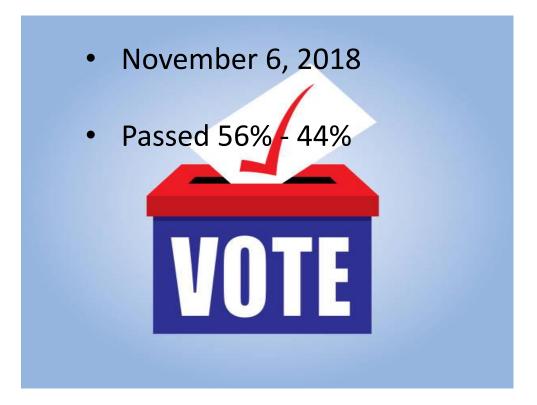


Can We Finance it?





Why Are We Here?



"if and when feasible, to secure and maintain public ownership of all water production, storage and delivery system assets and infrastructure providing services within its territory." Not MPWMD's choice, but our duty.



Why Pursue Public Ownership?





Overview of Appraisal and Offer Process



Summary of the Offer

- **\$448,808,000**
 - ✓ Base Utility Enterprise Assets
 - ✓ Other Asset Additions
- Transmitted to Cal-Am Earlier Today



Long & Winding Road...

	Item	
Nov 6, 2018	Voters Pass Measure J	
Nov 12, 2019	Feasibility Proven / Public Forum	
Oct 19, 2020	Environmental Impact Report Certified	
Feb 26, 2021	Application to LAFCO	
Feb 28, 2022	LAFCO Concludes Process	
July 2022	MPWMD Board Authorizes Appraisal	







Methodology & Findings of Appraiser



Other Issues & Next Steps

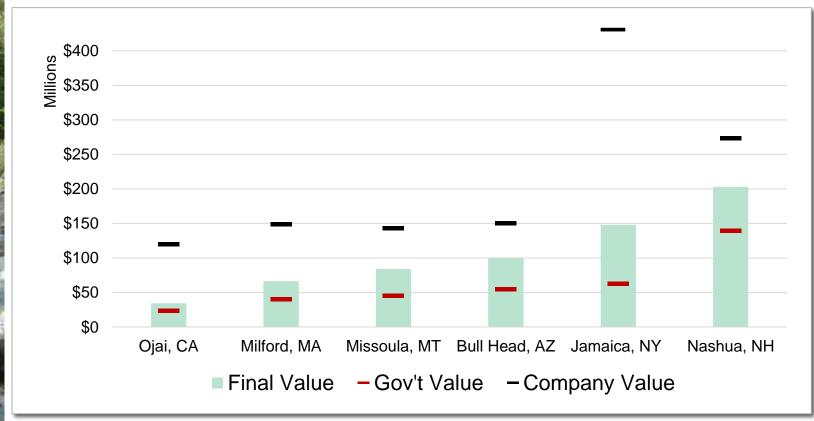


Obvious Areas of Disagreement

- Weighting of 3 Appraisal Methods
- Investor-Owned Utility Bias to Replacement Cost
- Valuing Real Estate and Water Rights
- California Public Utilities Commission World vs.
 the Real World



They Will Tell You the Final Price is Always More



Typically, Final Price is Closer to Initial Government Appraisal than Company Valuation



Bob is Back!





What is in Bob's Water Bill **TODAY**?

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Q BILL A	Debt & Equity Return/Profit	\$21,200,000
46	California Parent New Jersey Parent	5,000,000 3,300,000
	San Clemente & Acquisitions	7,000,000
	Income Taxes	5,300,000
	Property Taxes	3,000,000
	Other Taxes	1,000,000
	Regulatory Expenses	500,000
	Depreciation & Amortization	11,700,000
	O&M and Purchased Water	42,000,000
Т	otal (Annually)	\$100,000,000



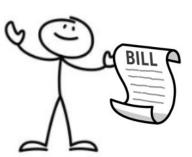
What **GOES AWAY** with Public Ownership?



Depreciation & Amortization 11,700,000
 O&M and Purchased Water 42,000,000
 Total \$43,000,000



What **GOES AWAY** with Public Ownership?



Other Taxes

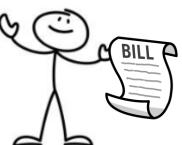
1,000,000

O&M and Purchased Water
 Total

<u>42,000,000</u> \$43,000,000



What **NEW** Costs Will Bob Pay For?



	Debt for the Acquisition*	\$27,600,000
	Other Taxes	1,000,000
	Capital Investment	11,700,000
	O&M and Purchased Water	42,000,000
Total		\$82,300,000

Annual Savings over Cal-Am \$17,700,000

^{*:} Debt at Offer Price, 30 years, 4.5% rate; Disclaimer – Just a conceptual example



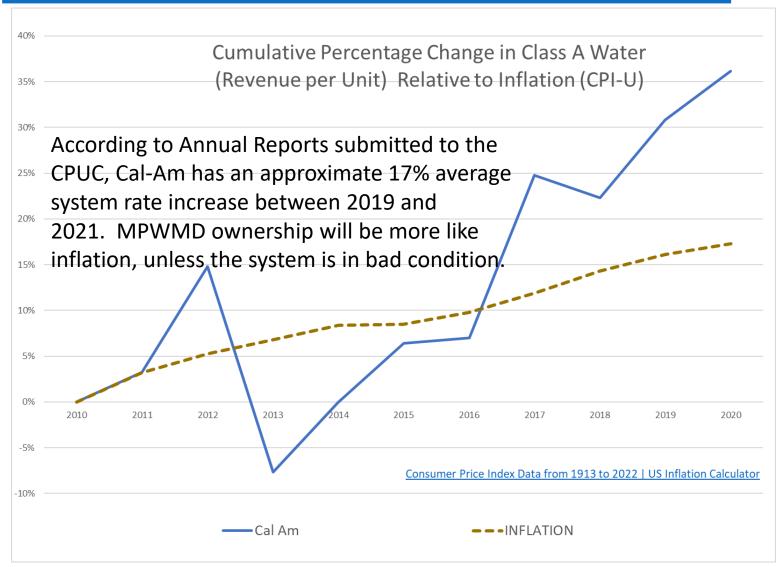
Bob Gets It!



Disclaimer: Just a Conceptual Example



What Can You Expect in the Future?



Next Steps

April

- Offer Letter Sent
- Likely Will Be Rejected

May

- Develop Findings
- Draft Resolution of Necessity

June

- Special Closed Session
- Board Decides on Hearing of Public Necessity

July

- Hearing of Public Necessity, If Board Decides
- File Condemnation Action (maybe August)



Thank You.



Progress on Behalf of the Voters!!!