

EXHIBIT 2-B

Monthly Production for Customer Service

Acre - Feet

	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	Last 3 <u>Years</u>	Last 5 <u>Years</u>	10-Year <u>Average</u>
Oct	1,308	1,214	1,299	1,092	1,111	1,026	1,018	1,044	942	867	951	979	1,092
Nov	1,049	1,095	998	999	908	874	856	887	752	666	768	807	908
Dec	952	941	888	854	760	913	731	829	657	644	710	755	817
Jan	955	902	900	800	855	892	778	941	763	627	777	800	841
Feb	847	865	746	738	822	833	751	692	692	664	683	726	765
Mar	1,056	1,081	859	869	895	856	902	786	796	662	748	800	876
Apr	1,143	1,194	1,121	883	967	849	1,001	829	841	783	818	861	961
May	1,354	1,375	1,211	1,095	1,171	1,104	1,110	1,019	842	881	914	991	1,116
Jun	1,397	1,449	1,242	1,236	1,107	1,161	1,089	1,026	878	948	951	1,020	1,153
Jul	1,527	1,496	1,411	1,328	1,250	1,232	1,161	1,070	958	986	1,005	1,081	1,242
Aug	1,506	1,464	1,429	1,302	1,234	1,218	1,161	1,073	985	987	1,015	1,085	1,236
Sep	<u>1,409</u>	<u>1,446</u>	<u>1,328</u>	<u>1,237</u>	<u>1,163</u>	<u>1,096</u>	<u>1,065</u>	<u>958</u>	<u>918</u>	<u>938</u>	<u>938</u>	<u>995</u>	<u>1,156</u>
Annual	14,503	14,522	13,432	12,433	12,243	12,054	11,623	11,154	10,024	9,653	10,277	10,902	12,164

Market Absorption Assumptions

	<u>Year 1</u>	<u>Year 5</u>	<u>Year 10</u>	<u>Year 15</u>	
All Cities	10	60	110	160	Assumes 10 AFA per year (almost twice historical rate)
Unincorporated County	2	7	12	17	Assumes 1 AFA per year; Rancho Canada Villages uses own water right
Pebble Beach	10	20	30	40	Assumes no market value after year 1; But includes build-out of some EIR elements
Sand City Entitlement	Assume 40 AF gets used in first 15 years; Assume 230 AF remains available to general Cal-Am use.				
Malpaso Water	Their own water right for which demand is met				
Seaside Pumpers	Their own water right for which demand is met				
Total Added Demand	22	87	152	217	

Projected Supply

	Last 5 <u>Years</u>	<u>Projected Demand</u>				Carmel River <u>Right</u>	Seaside <u>Basin</u>	Sand City <u>Desal</u>	<u>ASR</u>	Pure Water <u>Monterey</u>	<u>Shortfall</u>
		<u>Year 1</u>	<u>Year 5</u>	<u>Year 10</u>	<u>Year 15</u>						
Oct	979	981	987	993	998	403	65	18		297	-215
Nov	807	809	813	818	823	237	64	18		288	-216
Dec	755	757	761	766	770	184	55	19		297	-215
Jan	800	802	806	811	816	229	45	19		297	-226
Feb	726	727	732	736	740	194	43	19		269	-215
Mar	800	802	806	811	816	238	45	20		297	-216
Apr	861	863	868	873	878	311	44	20		288	-215
May	991	993	999	1,005	1,011	358	120	20		297	-216
Jun	1,020	1,022	1,028	1,034	1,040	291	64	20	162	288	-215
Jul	1,081	1,083	1,090	1,096	1,103	333	75	19	163	297	-216
Aug	1,085	1,087	1,094	1,100	1,107	333	90	19	162	297	-206
Sep	<u>995</u>	<u>997</u>	<u>1,003</u>	<u>1,009</u>	<u>1,015</u>	<u>265</u>	<u>64</u>	<u>19</u>	<u>163</u>	<u>288</u>	<u>-216</u>
Annual	10,902	10,923	10,987	11,052	11,117	3,376	774	230	650	3,500	-2,587