

Del Mesa Carmel

California's Premier Adult Community

June 4, 2015

Ms. Stephanie Locke
Water Demand Manager
Monterey Peninsula Water Management District
PO Box 85
Monterey, CA 93942

Ms. Locke,

The Del Mesa Carmel (DMC) community has committed to making big changes to their landscaping in a major effort to conserve water. Del Mesa Carmel is a not-for-profit senior community consisting of 289 privately owned units with 430 residents on a 424 acre property with 41.75 acres of developed area. The grounds include 5 acres of lawn and a .3 acre bowling green, while a majority of landscaping areas are currently lawn. Incrementally over the next three years DMC is planning to replace roughly four acres of lawn with drought tolerant (mostly native) landscaping. During 2015 DMC is slated to replace .75 acres of grass. Rana Creek has been consulting with DMC for several months to explore a suite of water saving strategies and a master plan for landscape renovations and we are now ready to implement! The approved plan includes a grey water system and upgrading the irrigation system to further help regulate and conserve water usage.

Del Mesa Carmel has been focused on conserving water for several years and has already taken advantage of the rebates offered by the MPWMD. To date they have installed two rainwater storage cisterns, began lawn removal and the installation of drought resistant plants, as well as irrigation efficiency renovations. DMC's renovation plans for 2015-2017 are much more ambitious and will greatly exceed the limitations for rebates. DMC is seeking a modification to the limitations of the residential rebate program, as our project and site do not quite fit the mold of a typical residential renovation. Primarily, a variance to the 2,500 square foot limit of lawn replacement would be wonderful, but we are interested in maximizing all of the applicable rebates. As mentioned, DMC will replace .75 acres of grass this year and will also be implementing other water saving measures such as: a pilot laundry to landscape graywater system, rainwater storage, rotating sprinkler nozzle irrigation changes and smart controller retrofits.

Cal Am has also been advised of our renovation plans for the next three years and has offered to not only support our efforts but to also fund a customized rebate package for DMC if approved by the MPWMD.

EXHIBIT 2-A

We would be pleased to have the opportunity to present our plans to the MPWMD Board of Directors and to answer any questions they may have.

Thank you for your time and consideration of this request. We look forward to hearing from you soon.

Sincerely,

A handwritten signature in cursive script that reads "Anna Taylor".

Anna Taylor, MBA, CMCA, AMS
General Manager, Del Mesa Carmel

A handwritten signature in cursive script that reads "Blake Jopling".

Blake Jopling
Designer, Rana Creek