

# GRAVITY

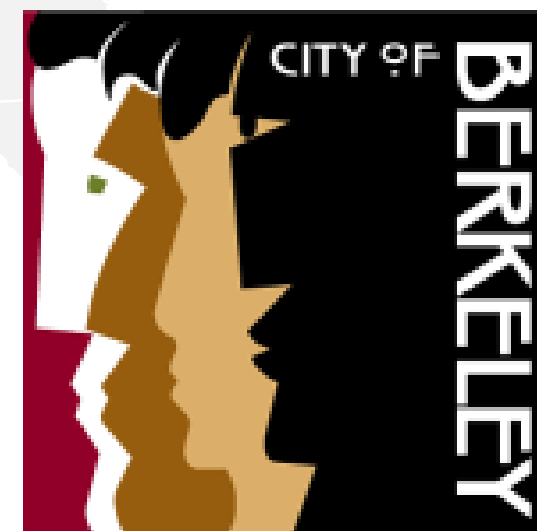
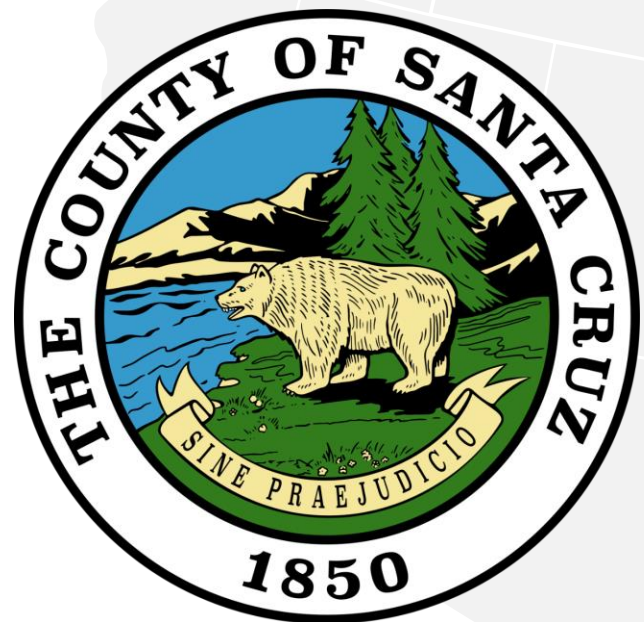


Monterey Peninsula Water Management District  
Gravity – Budget Platform  
Paul Felton, Kasandra Primucci, Armel Kouassi  
Nishil Bali: CFO



GRAVITY

TRUSTED BY OVER 200 CUSTOMERS IN 40 STATES



### Customer Feedback

85%

Reduction in staff time spent for reporting and narrative disclosures

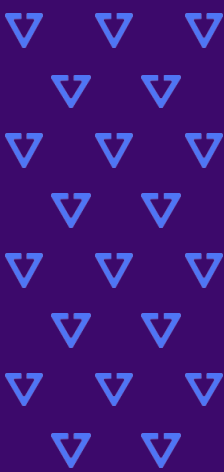
5%

Budget savings to be reallocated to strategic initiatives / priorities

50%

Time savings for Budget Development & Transparency Reporting

# SOLUTION OFFERINGS



## Financial Disclosure Reporting



ACFR



PAFR



Budget & CIP Books



Specialty Financial Reports



Quarterly/  
Monthly

## Lease/Debt & Accounting



Lease Management  
GASB 87



SBITA Management  
GASB 96



Debt Management  
GASB 88

## Budgeting & Planning



Budget  
Reporting



Operational  
Budgeting



Personnel  
Planning



Capital Improvement  
Planning



Transparency/  
Digital Book

## Monterey Peninsula Water Management District, CA

### Current

- [Budget Book](#)

### Priorities

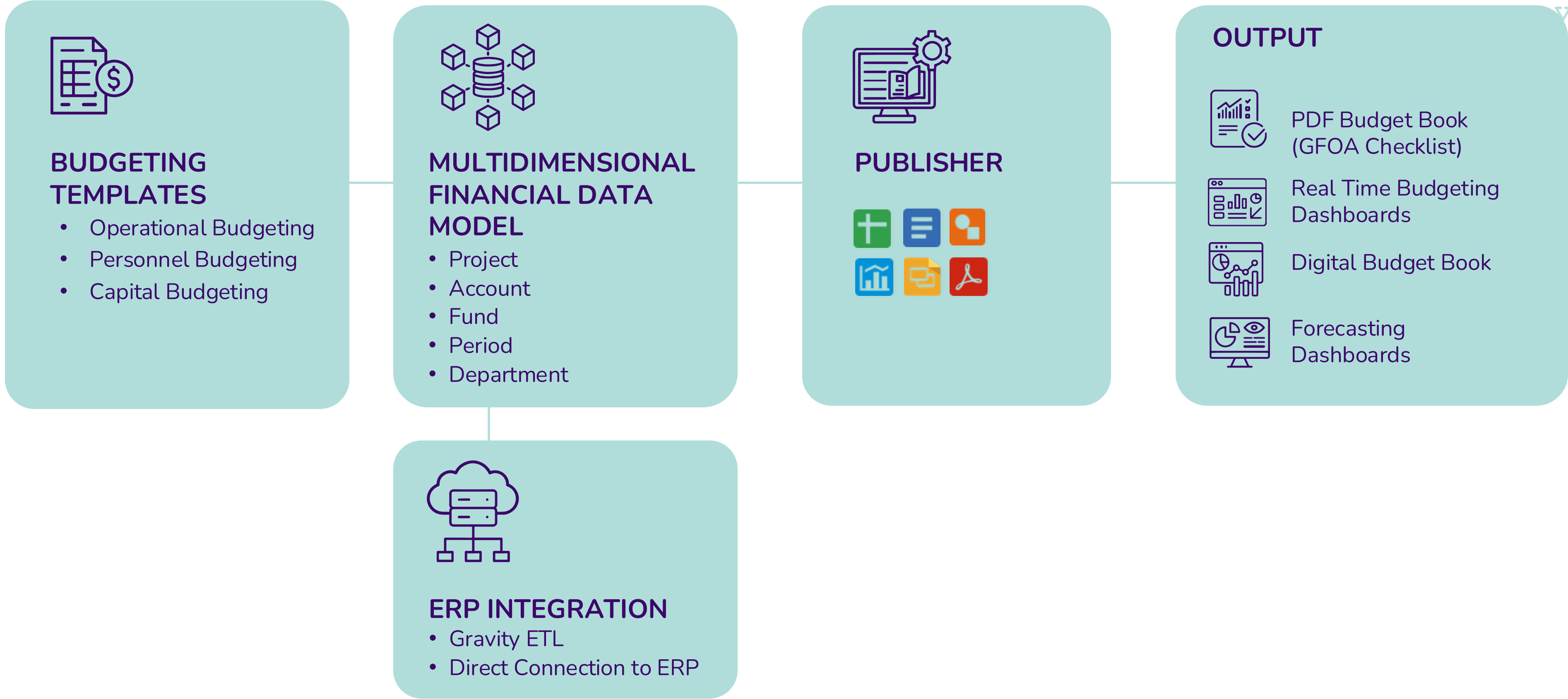
- Protect, enhance and maintain District's financial health
- Prepare for new reporting standards and existing data needs.
- Maintain GFOA award and CSDA transparency certificate of compliance



### GRAVITY Customer Examples:

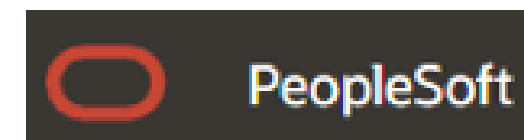
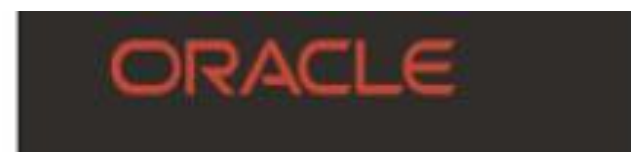
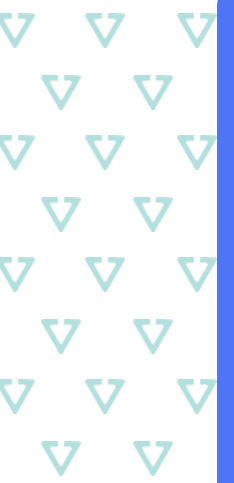
- [Placer County Budget Book](#)
- [Placer County ACFR](#)
- [Anaheim Budget Book](#)
- [Berkeley Budget Book](#)
- [Berkeley CIP Book](#)
- [Berkeley Open Data](#)

GRAVITY BUDGET PLANNING & BUDGET BOOK AUTOMATION

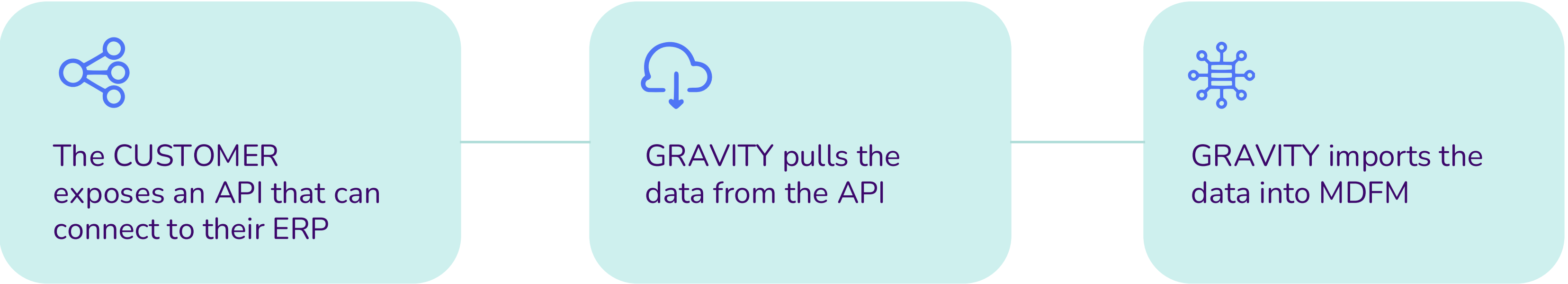




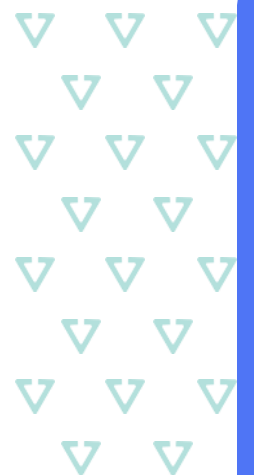
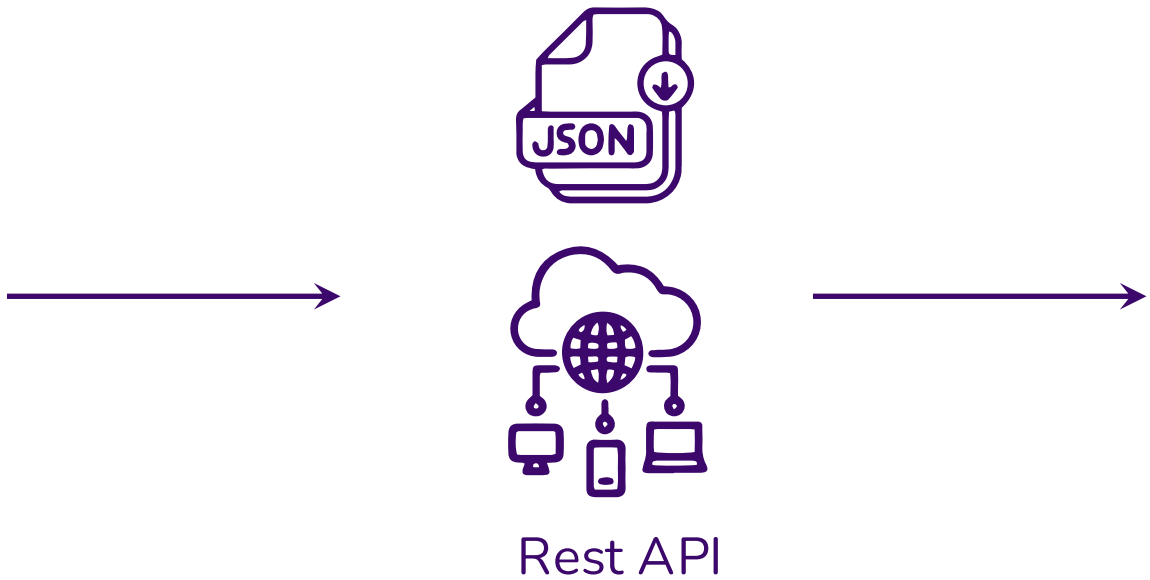
## ERP SYSTEM INTERFACES



## API CONNECTION



# GRAVITY



SFTP  
CONNECTION



The CUSTOMER exports data from their ERP into a file

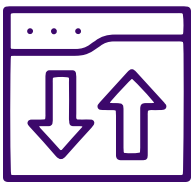


The file is uploaded to the secure GRAVITY Cloud Drive



GRAVITY imports the data into MDFM

GRAVITY



FTP

OFAS/Workday





## SQL CONNECTION



The CUSTOMER  
exposes a connection to  
an SQL endpoint

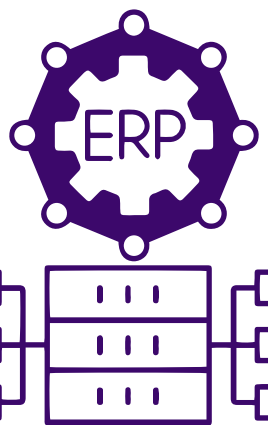


GRAVITY pulls the  
data from the SQL



GRAVITY imports the  
data into MDFM

# GRAVITY



ERP Database

OFAS/Workday



# YOUR GRAVITY TEAM



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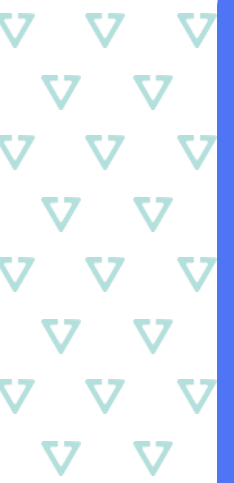
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# Our Proven Deployment Methodology

