

EXHIBIT 3-A

QUOTE

CYPRESS COAST FORD
 4 GEARY PLAZA
 SEASIDE CA 93955
 Mike Aubuchon
 maubuchon@vscc.com
 831-899-8300
 831-915-5531 Cell

DATE: FEBRUARY 5, 2020

TO *Monterey Peninsula Water Management District*
 5 Harris Court
 Building G
 Monterey, CA 93940

 Suresh Prasad **831.521.5644.**



FLEET MANAGER	ORDER	SHIPPING METHOD	SHIPPING TERMS	DELIVERY DATE	PAYMENT TERMS	DUE DATE
Mike Aubuchon	TBD	Delivered	TBD		Due on receipt	TBD

QTY	ITEM #	DESCRIPTION	MSRP	FLEET	
1	101A	2020 F150 4X4 R/C 3.3L V6 PFDI ELEC 6-SPEED AUTO W/TOW MODE Exterior OXFORD WHITE Interior MEDIUM EARTH GRAYVINYL 40/20/40 FRONT SEAT XL POWER EQUIPMENT GROUP CLASS IV TRAILER HITCH REAR VIEW CAMERA	\$36,715.00	\$35,130.00	
				-\$1,750.00	
				FEES	\$118.00
				DMV	N/A
				TAX	\$3,249.53
				TOTAL	\$36,747.53

CNGP530

VEHICLE ORDER CONFIRMATION

02/03/20 15:39:19

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Dealer: F72426

2020 F-150

Page: 1 of 1

Order No: 5001 Priority: D1 Ord FIN: QC018 Order Type: 5B Price Level: 035

Ord Code: 100A Cust/Flt Name: MPWMD PO Number:

		RETAIL	DLR INV			RETAIL	DLR INV
F1E	F150 4X4 R/C	\$33140	\$31649.00	60M	FORDPASS CONNCT	\$225	\$205.00
	122" WHEELBASE				FRT LICENSE BKT	NC	NC
YZ	OXFORD WHITE			425	50 STATE EMISS	NC	NC
A	VINYL 40/20/40	NC	NC	50S	CRUISE CONTROL	225	205.00
G	MED EARTH GRAY			85A	POWER EQUIP GRP	970	882.00
100A	EQUIP GRP				FLEX FUEL		
	.XL SERIES				SP FLT ACCT CR		(962.00)
	.17"SILVER STEEL				FUEL CHARGE		10.28
99B	3.3L V6 PFDI				DEST AND DELIV	1595	1595.00
446	ELEC 6-SPD AUTO			TOTAL	BASE AND OPTIONS	36575	33966.93
	.265/70R-17			TOTAL		36575	33966.93
X19	3.55 REG AXLE	NC	NC	*THIS IS NOT AN INVOICE*			
	6120# GVWR						
	CA BOARD FEES	NC	.65				
52P	SYNC	420	382.00				

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC07888

Bidder: North Bay Ford.
 Bobbie Robinson
 831-419-1602 PH.

34575
 115 Doc + EVT
 875 Tire.
 2766 Tax
3746475

CNGP530

VEHICLE ORDER CONFIRMATION

01/23/20 16:13:17

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Dealer: F72412

2020 F-150

Page: 1 of 2

Order No: 9997 Priority: C3 Ord FIN: KG966 Order Type: 5B Price Level: 035

Ord PEP: 101A Cust/Flt Name: MRWM PO Number:

		RETAIL	DLR INV			RETAIL	DLR INV
F1E	F150 4X4 R/C	\$33140	\$31649.00	X26	3.73 REG AXLE	NC	NC
	122" WHEELBASE				6120# GVWR		
YZ	OXFORD WHITE				CA BOARD FEES	NC	.65
A	VINYL 40/20/40	NC	NC		FLEET SPCL ADJ	NC	(490.00)
G	MED EARTH GRAY				FRT LICENSE BKT	NC	NC
101A	EQUIP GRP	2280	2075.00	422	CALIF EMISSIONS	NC	NC
	.XL SERIES				PRO TRAILER AST		
	.POWER EQUIP GRP						
	.SYNC				TOTAL BASE AND OPTIONS	38010	33561.93
	.FORDPASS CONNCT				XL MID DISCOUNT	(750)	(683.00)
	.CRUISE CONTROL				TOTAL	37260	32878.93
	.17"SILVER STEEL				*THIS IS NOT AN INVOICE*		
99B	3.3L V6 PFDI						
446	ELEC 6-SPD AUTO				* MORE ORDER INFO NEXT PAGE *		
	.265/70R-17				F8=Next		

F1=Help F2=Return to Order F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC07725

Salinas Valley Ford

CNGP530

VEHICLE ORDER CONFIRMATION

01/23/20 16:11:02

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Dealer: F72412

Page: 2 of 2

2020 F-150

Order No: 9997 Priority: C3 Ord FIN: KG966 Order Type: 5B Price Level: 035

Ord PEP: 101A Cust/Flt Name: MRWM PO Number:

	RETAIL	DLR INV	RETAIL	DLR INV
53A TRAILER TOW PKG	\$995	\$906.00		
FLEX FUEL				
SP DLR ACCT ADJ		(1211.00)		
SP FLT ACCT CR		(980.00)		
FUEL CHARGE		10.28		
B4A NET INV FLT OPT	NC	7.00		
DEST AND DELIV	1595	1595.00		

TOTAL BASE AND OPTIONS 38010 33561.93

XL MID DISCOUNT (750) (683.00)

TOTAL 37260 32878.93

THIS IS NOT AN INVOICE

F7=Prev

F1=Help F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC07725

Salinas Valley Ford

EXHIBIT 3-A

FI9C0Y

Purchase Information Screen

SVF-FI

1) Contract Date:	01/23/20	Deal Number:	2020
2) (W)FinIns:	FMCC	18) (W)ServiceContract:	
3) (W)City/County/Zip:		19) (W)GAP Protection:	
4) L,F Name:	MRWMD	20) (W)Maint Plan:	
5) Stock Number:		21) APR:	.00%
6) M.S.R.P.:	\$ 37,165.00	22) Term:	1
7) Cash Price:	\$ 28,649.00	23) SalesTax %/Amt: 8.7500%	\$ 2,506.79
8) (W)AfterSale/weOwes:		24) DaysTo/NextPymntDat 45	03/08/20
9) Customer Cash Down:		25) **PAYMENT**=====>:	\$ 31,194.54
10) (W)Deferred Down:		FEG:	\$28,649.00
11) (W)Rebate(s):		BEG:	
12) (W)Trade(s) 1 & 2:		Sale Subtotal:	\$ 28,649.00
Total Down:		Total Financed:	\$ 31,194.54
13) DOC Fee :		Finance Charge:	
14) CA Tire Fee:	\$ 8.75	Total Other Charges:	
15) (W)Smog/GVW Fees:		Total of Payments:	\$ 31,194.54
16) DMV(F5=RS/F7=FEES):	\$ 30.00	Deferred Price:	\$ 31,194.54
17) (W)Total Fees:	\$ 38.75	Unpaid Balance:	\$ 31,194.54
Command:			

F1=Help F2=Home F3=Save F4=Cancel SF8=Fee/Tax

Salinas Valley Ford