

**EXHIBIT 3-A**

# Cypress Coast Ford Lincoln

Date: 1/22/2021  
Salesperson: \_\_\_\_\_  
Manager: Christian Saban

FOR INTERNAL USE ONLY

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**BUSINESS NAME** \_\_\_\_\_ Home Phone : \_\_\_\_\_  
**CONTACT** \_\_\_\_\_  
 Address : \_\_\_\_\_ Work Phone : \_\_\_\_\_  
 E-Mail : \_\_\_\_\_ Cell Phone : \_\_\_\_\_

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**VEHICLE**

Stock # : \_\_\_\_\_ New / Used : **New** VIN : \_\_\_\_\_ Mileage : \_\_\_\_\_  
 Vehicle : \_\_\_\_\_ Color : \_\_\_\_\_  
 Type : \_\_\_\_\_

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Market Value Selling Price	37,700.00
Discount	7,300.00
Adjusted Price	30,400.00
Tax	2,812.00
Non Tax Fees	8.75
Cash Deposit	.00
Balance	33,220.75

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**EXHIBIT 3-A**

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CNGP530                VEHICLE ORDER CONFIRMATION                01/22/21 14:19:17
==> _____                _____                Dealer: F72409
                                2021 F-150                Page: 1 of 2
Order No: B122   Priority: C4   Ord FIN: KG966   Order Type: 5B   Price Level: 130
Ord PEP: 101A   Cust/Flt Name: MRWM                PO Number:
                                RETAIL   DLR INV                RETAIL   DLR INV
F1E  F150 4X4 R/C   $33885 $32360.00                6325# GVWR
      141" WHEELBASE                CA BOARD FEES                NC                .65
YZ   OXFORD WHITE                FLEET SPCL ADJ                NC                (520.00)
A    VINYL 40/20/40                NC                NC                FRT LICENSE BKT                NC                NC
S    MED DARK SLATE                425                50 STATE EMISS                NC                NC
101A EQUIP GRP                2080   1893.00                53A TRAILER TOW PKG                1090   992.00
     .XL SERIES                .TRL BRAKE CONTR
     .POWER EQUIP GRP
     .CRUISE CONTROL                TOTAL BASE AND OPTIONS                39915   35207.93
     .REV SENSING SYS                XL HIGH DISCOUNT                (750)   (683.00)
     .17"SILVER STEEL                TOTAL                39165   34524.93
99B  3.3L V6 PFDI                *THIS IS NOT AN INVOICE*
44G  ELEC 10-SPDAUTO
     .265/70R-17                * MORE ORDER INFO NEXT PAGE *
XL6  3.73 ELEC LOCK                570   518.00                F8=Next
F1=Help                F2=Return to Order                F3/F12=Veh Ord Menu
F4=Submit   F5=Add to Library
S006 - MORE DATA IS AVAILABLE.                QC07796

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V1DP0688

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IMS2 CNGP530 VEHICLE ORDER CON



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V1DP0688 2,6

*Pricing is*  
 32800  
 3034 Taxes  
 8<sup>15</sup> Tire fee  
 85<sup>00</sup> Doc  
 45 ETT  
 35972.75

1999 Soquel Avenue Santa Cruz, CA 95062  
 www.northbayford.com  
 Direct: 831-457-5858  
 Cell: 831-419-1602  
 Toll Free: 800-760-3673  
 Fax: 831-425-0598



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831-458-6160
- 1-800-760-FORD  
Fax: 831-425-0598  
1999 Soquel Avenue  
Santa Cruz  
California  
95062-1309
- RECREATIONAL VEHICLES  
831-458-6166  
1917 Soquel Avenue  
Santa Cruz  
California  
95062-1309

# MISSION VALLEY

## Truck Center

PO Box 611150, San Jose, CA 95161  
780 East Brokaw Road, San Jose, CA 95112

Telephone (408) 933-2300  
Fax (408) 436-0313

Contact:	Email:	VIN	TBD
Purchaser:	Phone:	Stock#:	TBD Date 2/2/2021
Address:	City:	State:	CA Zip:
Quantity: 1	Year: 2021	Make: FORD	Model: F-150
Miles:	10	PO Number:	

**Specifications**

**I/We hereby order from you, subject to all terms, conditions and agreements contained herein, and the ADDITIONAL PROVISIONS, attached as Sales Agreement, the following:**

Wheel Base: 141 CA: GVW: 6325 Type: Exterior Color: WHITE  
Engine: 3.3 Interior Color: GREY  
Trans: 10

Axle, Front:  
Axle, Rear:  
Tires: 265/70R17  
Wheels:  
Brakes: ABS  
Steering: Power  
Fuel Tanks:

**Other Vehicle Information: See Attached**

Special programs, terms and conditions listed below

Email:

Special Equipment: Specifications per reference QuotID: See the attached:	Legal or Lien Legal Name: Address: City: State: Zip:
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Purchaser has read all of this Order and the attached Sales Agreement, including the reference to Warranty and NO WARRANTIES OF MERCHANTABILITY OR FITNESS. The Purchaser agrees that all such provisions are part of this Order and that this Order supersedes any prior agreements and is the complete and exclusive agreement on the subject matters covered by this Order. THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY THE DEALER'S AUTHORIZED REPRESENTATIVE. IN THE CASE OF A TIME SALE, THE DEALER SHALL NOT BE OBLIGATED TO SELL UNTIL A FINANCE SOURCE APPROVES THIS ORDER AND AGREES TO PURCHASE A RETAIL INSTALLMENT CONTRACT BETWEEN THE PURCHASER AND THE DEALER BASED ON THIS ORDER. Purchaser certifies he is of majority age and has received a true copy of this Order and Sales Agreement. All fees subject to change after 7/1/2012.

<b>Trade-In</b>	<b>Down Payment</b>	<b>Selling Price:</b>	38789.00	31489.00
Trade Year:	Cash Deposit: 0.00	Doc Fee:	0.00	^ Selling
Trade Make:	Rebates: 7300.00	Sales Tax: 9.250%	3587.98	less rebate
Trade Model:	Cash On Delivery: 0.00	FET:		
Trade ID#:	Trade-In Equity: 0.00	License Reg: (est.):	0.00	
Trade Allowance:		Tire Fee: 5	8.75	
Less payoff:		Electronic Reg Fee	0.00	
		Used Emsn Test Charge-Taxable	0.00	
		Used Emsn Cert 4YR->	0.00	
		Used Emsn Exempt 3YR<	0.00	
		Extended Service Plan:	0.00	
		Total Delivered Price:	42385.73	
		Total Down Payment:	7300.00	
		Unpaid Balance:	35085.73	
		Finance Rate OAC:		
		Payment Factor:		
		# of Months:		
		Payment:	#VALUE!	

**Used Vehicle Warranty**

The used vehicle described on this order is sold "AS IS -- WHERE IS." There are no warranties express or implied, including any implied warranty of merchantability or fitness for a particular purpose and there are no obligations or liabilities on the part of the Seller. Certification is hereby made that we have read the above terms and understand them.

THIS IS NOT A VALID ORDER UNTIL ACCEPTED BY MANAGEMENT

X \_\_\_\_\_  
Purchaser

X \_\_\_\_\_  
Salesperson

X \_\_\_\_\_  
Manager

Credit Approved By: \_\_\_\_\_