

EXHIBIT14-B

From: [Nina Miller](#)
To: [Maureen Hamilton](#)
Cc: [Jonathan Lear](#); [Suresh Prasad](#); [Dave Stoldt](#); [Ian Crooks](#); [Christopher Cook](#); [James L Magdaleno](#); [Michael Grondin](#)
Subject: Santa Margarita chemical treatment - sole source items - justification
Date: Tuesday, August 13, 2019 3:10:52 PM

Hi Maureen,

California American Water is requesting sole-source equipment for the listed equipment at the new Santa Margarita chemical treatment site.

The products listed below are requested as “no substitutes” either because there are no known equals or because they have been standardized throughout the California American Water system due to their reliability and/or their ease of maintenance. We have found, as many other utilities find, that any minor savings in capital cost from accepting certain alternative products, even if they are true equals in quality, are usually soon offset from the increased O&M costs due to lack of operator familiarity, lack of vendor service contracts, lack of spare parts, etc. We carry spare parts in inventory for the standard equipment we use, which reduces downtime of equipment for virtually continuous operations. Therefore, all the items list below should remain as “no substitutes”.

If you need additional information or justification, please let me know.

- Prominent Chemical Feed Systems
- Prominent Chlorine Analyzers
- Hach Turbidimeter
- Yokogawa Conductivity Probe
- ClaVal Co Modulating Valves
- Westfall Static Mixers
- Westfall Flow Conditioners
- Safe-T Flow Chemical Injectors
- Sparling Tigermag Magnetic Flowmeters
- Poly Processing Co chemical tanks
- Weldon PVC primer
- Spears PVC Basket Strainers
- March Manufacturing Magnetic Drive Pumps

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