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CNGP530

VEHICLE ORDER CONFIRMATION

11/21/17 14:04:18

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Dealer: F72412

Page: 1 of 2

2018 F-150

Order No: 0000 Priority: A5 Ord FIN: KP251 Order Type: 5B Price Level: 815  
Ord Code: 101A Cust/Flt Name: MRWD PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
W1E	F150 4X4 CREW	\$37430	\$35558.00	CA BOARD FEES	NC	\$.65
	145" WHEELBASE			FRT LICENSE BKT	NC	NC
YZ	OXFORD WHITE		425	50 STATE EMISS	NC	NC
C	CLOTH 40/20/40			SYNC		
G	MED EARTH GRAY			AM/FM CD		
101A	EQUIP GRP	2255	2075.00	FLEX FUEL		
	.XL SERIES			SP DLR ACCT ADJ		(1557.00)
	.POWER EQUIP GRP					
	.CRUISE CONTROL			TOTAL BASE AND OPTIONS	40980	36317.57
	.17"SILVER STEEL			XL MID DISCOUNT	(750)	(691.00)
99B	3.3L V6 PFDI			TOTAL	40230	35626.57
446	ELEC 6-SPD AUTO			*THIS IS NOT AN INVOICE*		
	.265/70R-17					
X26	3.73 REG AXLE	NC	NC	* MORE ORDER INFO NEXT PAGE *		
	6500# GVWR			F8=Next		

F1=Help F2=Return to Order F3/F12=Veh Ord Menu  
F4=Submit F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC07725

V1DP0008

2,6



We Are The Valley

Michael Curtice  
Fleet & Commercial  
Account Manager

1100 Auto Center Circle  
Salinas, CA 93907  
Direct: (831) 238-2020  
Salinas: (831) 444-4444  
Fax: (831) 417-1730

mikecurtice@salinasvalleyford.com

### Retail Worksheet

Make Primary

**Deal**

Deal #

Deal Date

Deal Type

Financial Inst.

Program

Deal Status

**Vehicle**

New  Used  Demo  Cert.

Stock #

Year

Make  FORD

Model

Style

Odometer

**Buyer**

Customer #

Last

First

Company

Reg State

County

**Sales Price**

MSRP	40,230.00
Discount	12,573.73
Selling Price	27,656.27
Aftermarkets	0.00
Doc Fee	0.00
VSI Premium	0.00
ESC Premium	0.00
Maintenance	0.00
GAP Premium	0.00
LAH/IUI	0.00
Prior Lease Bal	0.00
License Fee	0.00
Dealer Fees	0.00
Total Fees	8.75
Total Taxes	2,419.92
Total Price	30,084.94
Trade Difference	27,656.27

**Down Payment**

Customer Cash	0.00
Deposit	0.00
Total Rebates	0.00
Total Trade Allow	0.00
Total Trade Payoff	0.00
Total Net Trade	0.00
Total Def Down	0.00
Total Down Payment	0.00

**Payment**

Term	1
Sell Rate	0
AOR	
# Days 1st Payment	30
Payments Per Year	12
1st Payment Date	12/21/2017
Prepaid Fin Charge	0.00
APR	
Amount Financed	30,084.94
Finance Charge	0.00
Total of Payments	30,084.94
Total Sales Price	30,084.94

**Payment 30,084.94**

**REVISED**

**QUOTE**

CYPRESS COAST FORD  
 Mike Aubuchon  
 831-899-8300 Work PH  
 831-915-5531 Cell  
 831-899-2814 Fax

DATE: NOVEMBER 27, 2017

4 GEARY PLAZA  
 SEASIDE CA 93955

TO Suresh Prasad  
 5 Harris Court, Bldg G  
 Monterey, CA 93940  
 831-658-5614



FLEET MANAGER	FIN#	SHIPPING METHOD	SHIPPING TERMS	DELIVERY DATE	PAYMENT TERMS	DUE DATE
Mike Aubuchon	KP251	Delivered	N/C		Due on receipt	

QTY	ITEM #	DESCRIPTION		TOTAL
1	W1E	2018 F150 4X4 CREW 145 W/B 3.3L V6 PFDI ELEC 6-SPEED AUTO W/TOW MODE		\$27,633.00
		Exterior OXFORD WHITE Interior MEDIUM EARTH GRAYVINYL 40/20/40 FRONT SEAT		
		XL DECOR PACKAGE		
	101A	XL POWER EQUIPMENT GROUP CRUISE CONTROL CLASS IV TRAILER HITCH 265/70R 17 OWL (A/S A/T)		\$95.00
			DMV	N/A
			FEES	\$88.75
			SALES TAX	\$2,435.83
			TOTAL BID	\$30,282.58

Quotation prepared by: Mike Aubuchon \_\_\_\_\_

This is a quotation on the goods named, subject to the conditions noted below: (Describe any conditions pertaining to these prices and any additional terms of the agreement. You may want to include contingencies that will affect the quotation.)

To accept this quotation, sign here and return: \_\_\_\_\_