

### **Accela California Civic Platform Customer Overview**

As of 4.14.2017

Accela has an incredibly strong history in California consisting of a large collection of forward thinking agencies. Many Accela agencies have been with us since we launched our leading-edge cloud platform in 2002 and have stayed with us because of our continual innovation and growth of Civic Platform. Accela was first to cloud, working with innovative progressive agencies for years. Accela has a 98% customer retention rate. Our customers stay with us because we consistently evolve our software to continue to be best of breed. For example, by us abandoning Silverlight and embracing modern day html5/JavaScript technology we continue to raise the bar in modernization, unlike our distant competitors. Below, you will find a snapshot of just some of our customers that are utilizing our Civic Platform and Land Management Solutions.

#### Accela has 323 Customers in California:

- 125 of those customers are utilizing Accela Land Management Products.
- 84 of those customers are on the Civic Platform utilizing the Product being proposed to Cupertino
- 27 of those customers are Bay Area Civic Platform Customers Products being proposed to Cupertino



## 125 California Agencies using Accela for Land Management

- Alameda County
- Allied Network Solutions
- Benicia
- Big Bear Lake
- Butte County

- Alameda
- Anaheim
- Berkeley
- Buena Park
- Campbell

- Carlsbad
- Ceres
- Chino
- Brentwood
- Concord
- Corona
- Culver City
- Dixon
- Eastvale
- Fresno
- Grass Valley
- Hewlett Packard Anaheim
- Huntington Beach
- Inglewood
- La Mesa
- Lancaster
- Livermore
- Madera County
- Martinez
- Modesto
- Monterey Park
- Moran Hill
- Nevada County
- Norco
- Ojai
- Palmdale
- Paradise
- Paso Robles
- Pittsburg
- Pleasant Hill
- Port of San Francisco
- Rancho Cordova
- Rancho Mirage
- Riverside County
- Roseville
- Sacramento
- San Bernardino County
- San Diego County
- San Dimas
- San Jacinto
- San Leandro
- Santa Barbara
- Santa Clarita
- Santa Rosa
- Solano County
- Stanislaus County
- Stat of California Department of Water
- State of California Naturals
- Stockton
- Tulare County
- Ventura County Fire District

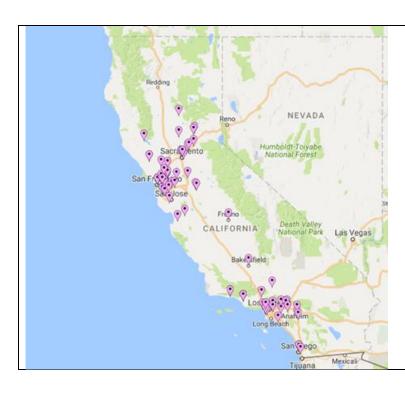
- Cathedral
- Chico
- Chula Vista
- Commerce
- Contra Costa County
- Costa Mesa
- Danville
- Downey
- Fremont
- Fullerton
- Hermosa Beach
- Hewlett Packard San Diego County
- Imperial County
- Kern County
- Lake County
- Lincoln
- Los Gatos
- Manhattan Beach
- Menifee
- Monterey County
- Moreno Valley
- Napa County
- Newport Beach
- Oakland
- Ontario
- Palo Alto
- Pasadena
- Perris
- Placer County
- Pleasanton
- Rancho California Water District
- Rancho Cucamonga
- Rancho Palos Verdes
- Riverside
- Sacramento County
- San Benito County
- San Bernardino
- San Diego
- San Francisco City and County
- San Juaquin County
- San Mateo County
- Santa Clara County
- Santa Monica
- Simi Valley
- Sonoma County
- Coastal Commission
- State of California Lands

State of California OSHPD

- Torrance
- Tustin
- Ventura County

- Ventura County Water District
- Walnut Creek
- West Hollywood
- Whittier
- Yountville

- Visalia
- West Covina
- West Sacramento
- Yorba Linda
- Yuba



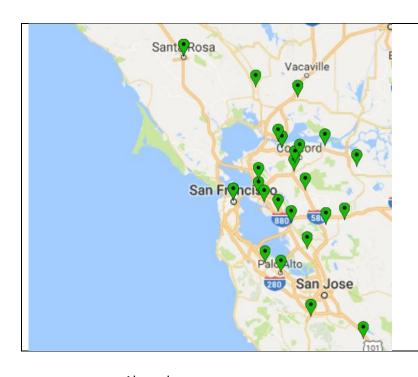
# **84** California Agencies using Accela Civic Platform for Land Management

- Alameda
- Allied Network Solutions
- Benicia
- Berkeley
- Ceres
- Chula Vista
- Brentwood
- Commerce
- Concord
- Contra Costa County
- Culver City
- Dixon
- Downey
- Eastvale
- Fremont
- Fresno
- Grass Valley
- Hermosa Beach
- Hewlett Packard San Diego County
- Huntington Beach
- Paradise
- Perris

- Inglewood
- Kern County
- Lake County
- Lancaster
- Lincoln
- Livermore
- Los Gatos
- Manhattan Beach
- Martinez
- Menifee
- Monterey county
- Monterey Park
- Moreno Valley
- Napa County
- Nevada County
- Newport Beach
- Oakland
- Ojai
- Ontario
- Palo Alto
- Paso Robles
- Placer County

- Pleasant Hill
- Port of San Francisco
- Roseville
- Sacramento
- San Diego County
- San Dimas
- San Leandro
- Santa Barbara County
- Santa Clara County
- Santa Monica
- Solano County
- Stanislaus County
- State of California Department of Water
- State of California Natural
- Stockton
- Ventura County
- Ventura County Water
- West Sacramento
- Yorba Linda
- Yuba

- Pleasanton
- Rancho Cucamonga
- Sacramento County
- San Benito County
- San Diego
- San Francisco City and County
- San Mateo County
- Santa Barbara
- Santa Clarita
- Santa Rosa
- Sonoma County
- Coastal Commission
- State of California Lands
- State of California OSHPD
- Torrance
- Ventura county Fire District
- Walnut Creek
- Whittier
- Yountville



# 27 Bay Area Agencies Using Accela Civic Platform for Land Management

- Alameda
- Berkeley
- Concord
- Dixon
- Livermore
- Martinez
- Oakland
- Pleasant Hill
- Port of San Francisco
- San Leandro
- Santa Clara County

- Benicia
- Brentwood
- Contra Costa County
- Fremont
- Los Gatos
- Napa County
- Palo Alto
- Pleasanton
- San Francisco City and County
- San Mateo County
- Santa Rosa

- Solano County
- Coastal Commission
- Yountville

- Sonoma County
- Walnut Creek