



Quote Number: B145163

Quote Date: 6/6/2017

Quote Expiration Date:

Quotation Prepared For:

Kevan Urquhart

Monterey Peninsula Water Management District

Monterey, CA 93942-0085

(831) 658-5600

kevan@mpwmd.net

Submitted By:

Adam Willingham

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EXHIBIT 4-B



Quote Number B145163

Proposal Summary

#	Product	Description	List Price	Qty	Ext. Price
1	141041570	6961 - Winch Controller, NEMA 4 Enclosure Includes; - Data Logger/Controller - Optional telemetry for real-time remote data acquisition - NEMA 4 electronics enclosure Specifications; - Minimum Profile Depth: 1-m - Maximum Profile Depth: 50-m - 100-m	\$8,995.00	1	\$8,995.00
2	141041580	6957 Fixed Winch Cover and Mount Assy - Fiberglass winch cover and Polyurethane mounting board - Yellow winch cover protects motor and cable	\$1,685.00	1	\$1,685.00
3	121031449	Underwater Cable Dummy Plug- Used to protect 6 Series stainless cable connector- Sonde to buoy cable	\$56.65	1	\$56.65
4	669501	6955 - Vertical Profiler Winch Assy 50 Meter Ruggedized winch , all Delrin, PVC and SST parts	\$13,225.00	1	\$13,225.00
5	669553	6691 Profiler Cable- For applications 5-50 meters- Polyurethane outer jacket, Kevlar reinforced braid - Molded Sonde connector, Flying leads	\$1,070.00	1	\$1,070.00
6	200072	Software, LoggerNet Data Logger Software Base Station Connect and Scheduling Software (LoggerNet)- Used to send new programs to the system and schedule data retrieval for systems with telemetry.	\$775.00	1	\$775.00
7	669683	6976 - YSI Profile Wizard Software- Windows XP and later compatible- Works with all YSI Profiler Models- Easily configure a profiler mission and upload to the system using LoggerNet	\$109.00	1	\$109.00
8	203295	A/C Power Kit; 100-240 VAC, (20 ah Max Battery Size) A/C Power Option for NEMA enclosures. Comes with a 3 prong, North American power cord, 5 ft. in length.	\$150.00	1	\$150.00
9	202142	Crate, 24x36x24, Wood (Fixed Profiler)	\$275.00	1	\$275.00
10	202368	RV50 Sierra Wireless RV50 Airlink Modem	\$930.00	1	\$930.00



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Subtotal: \$27,270.65

Optional Items

These items are excluded from the overall quote totals.

#	Product	Description	List Price	Qty	Ext. Price
1	370462	On-Site Field Technician Services - One Field Technician on site for 2 days for specified services (See bottom of quote for details). **All On-Site Services must be scheduled at least 4 weeks in advance, includes all travel and living expenses** ***Does not include materials, supplies or consumables** Please contact us if interested in options	\$4,200.00	1	\$4,200.00
2	HYP-SW-TERM-ISS-VI PER-BASIC	HYPACK ViPer - Visualization Profiler Software package for display of environmental data. Visually display data in graphical and gradient formats and export to 3rd party websites - includes support and software updates. 1-year subscription	\$600.00	1	\$600.00
3	Mountaining Hardware	Stainless Steel uni-strut hardware for custom mounting to existing sewer line.	\$1,000.00	1	\$1,000.00

Subtotal: \$5,800.00

Total List Price \$27,270.65

Total Net Price \$27,270.65

Subtotal \$27,270.65

Grand Total \$27,270.65

Terms Net 30

FOB Origin

This pricing is Proprietary and Confidential information. Neither this document nor its contents may be revealed or disclosed to unauthorized persons or sent outside the institution without prior permission from Xylem Inc. This order is subject to the Standard Terms and Conditions of Sale - Xylem Americas effective on the date the order is accepted which terms are available at



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<http://www.xylem.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between parties.

DRAFT



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Ordering Instructions:

Credit Card Reference This Quote Number	Call: (727) 565-2201
Purchase Order Include a Copy of Quote with PO	Email: orders@ysisystems.com Fax: (866) 778-8431 Mail: YSI Inc – Systems & Services Division Attn: Order Entry 9843 18th Street North, Suite 1200 St. Petersburg, FL 33716

- All purchase orders should be accompanied with a copy of this quote or clearly reference the quotation number.
- All purchase orders should have a complete billing and complete shipping address on the purchase order.
- For order acknowledgement please provide email address to send updates on order. Email Address: _____
- Taxes and Tariffs are additional and are not included in the above pricing unless explicitly stated as a line item.
- Shipping charges are additional and are not included in the above pricing unless explicitly stated as a line item.
- Tax Exempt customers must include their Tax ID on their Purchase Order. Proof of Tax Exempt status may be required.

Business Information:

YSI Incorporated

Tax Identification #: 31-0526418

Remit to Address for Orders:

Checks (Drawn on US Banks Only)

YSI Incorporated

PO Box 640373



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DUNS #: 004246716

Cincinnati OH 45264-0373

ACH (With ADDENDA Record)

US Bank NA

Cincinnati, OH 45202

Acct# 8506321; ABA# 042000013

DRAFT



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Warranty

General

YSI Integrated Systems, including standard sensors and accessories, are warranted for one year from date of purchase by the end user against defects in materials and workmanship. All cables are warranted for one year from date of purchase by the end user against defects in material and workmanship. The warranty period for chemicals and reagents is determined by the expiration date printed on their labels. Within the warranty period, YSI will repair or replace, at its sole discretion, free of charge, any product that YSI determines to be covered by this warranty. Third party sensors and items not manufactured by YSI are not covered under this warranty. The original manufacturer's warranty may apply to the end customer, warranty claims should be directed to original manufacturer.

To exercise this warranty, write or call your local YSI representative, or contact YSI Customer Service in St. Petersburg, Florida, USA (information at the bottom of this page). Send the product and proof of purchase, transportation pre-paid, to your local YSI representative or the Factory Service Center selected by YSI. Repair or replacement will be made and the product returned transportation pre-paid. Repaired or replaced products are warranted for the balance of the original warranty period or at least 90 days from date of repair or replacement.

Limitation of Warranty

This warranty does not apply to any YSI product damage or failure caused by (i) failure to install, operate or use the product in accordance with YSI's written instructions, (ii) abuse or misuse of the product, (iii) failure to maintain the product in accordance with YSI's written instructions or standard industry procedure, (iv) any improper repairs to the product, (v) use by you of defective or improper components or parts in servicing or repairing the product, or (vi) modification of the product in any way not expressly authorized by YSI.

THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. YSI's LIABILITY UNDER THIS WARRANTY IS LIMITED TO REPAIR OR REPLACEMENT OF THE PRODUCT, AND THIS SHALL BE YOUR SOLE AND EXCLUSIVE REMEDY FOR ANY DEFECTIVE PRODUCT COVERED BY THIS WARRANTY. IN NO EVENT SHALL YSI BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES RESULTING FROM ANY DEFECTIVE PRODUCT COVERED BY THIS WARRANTY.

YSI Factory Service Centers

United States

YSI Integrated Systems & Services

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