

Proposal Ratings
Monterey Peninsula Regional Water Authority Technical Advisory Committee

Request for Proposal - Value Engineering Study Cal Am MPWSP Desalination Infrastructure Proposal Rec'd May 8, 2014	Score	
	RSRI	
Understanding of the Scope of 1 Work and Consultant's Proposed Methodology	15.4	<p>pg5: included site visit pg5: don to lead team pg5: 100-200 potential ideas, requested authority rep to be present, this could eliminate non-starters. pg5: high speed evaluation process, not sure what this is. 25-40 anticipated pg5: combined team effort pg5: listed as positive opportunities pg6: post work shop phase under understanding pg3 listed desal, slant well, filters, etc.</p> <p>Proposing to prepare economic model (note - there is a model already). Will satisfy VE for funding requirements. Thorough understanding & detailed SOW. Confused with Authority roles versus Cal Am</p>
2 Delivery Schedule	12.0	<p>Opening cover letter listed work shop time frame only No schedule proposed for draft final VE report. No detailed schedule given, only outline of steps. Preliminary report delivered in 3 days.</p>

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	RSRI	
<p>3 Past experience and performance of Consultant's team on similar work including: individuals in the firm assigned to do the work; cost control; quality of work, and meeting scheduled milestone dates.</p>	16.0	<p>cover letter - RSR1, black & veatch, Epsilon, Kennedy/jenks, James Kressback cover: listed west coast experience designs in california.pg7: Florida brackish groundwater, water treatment facilities, water reservoir, PG 10 consolidated experience: RO, nanofiltration, membrane, and conventional facilities included cost savings provided to owners Pg 12: O&M EXPERIENCE ON RECENT DESAL PLANTS</p> <p>Significant experience with fresh & brackish water treatment, but not salt water. Difficult to understand if this team has worked together and on what time frame. Excellent individual experiences.</p>
<p>4 Familiarity with applicable practices and procedures for the work involved</p>	17.0	<p>Pg 5: 6-step SAVE. PG 5 pre workshop and using existing studies. just not as concise and clear as VMS</p> <p>Many of the team have experience in relevant projects however most are not registered PEs in California. The lack of Calif registration caused loss of points.</p>

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5 Organization, presentation, and content of proposal Conformance to the specified RFP format.	15.0	cover letter, table of contents, understanding scope pg3, proposed methodology pg4, qualifications pg7, brief biographies pg 11, other considerations Pg13 not as organized for the scope of work,pg5 Difficult to understand how proposed team has worked on referenced projects.
6 Other Considerations	10.0	Listed no economic interest. didn't add to the RFP info request No economic interest in CAW, Am Water, or CDM. Newest office is in Washington. Most of team are not PEs in Calif. No interest in CAW, Am Water of CDM. Deep project experience. Distant Location of personnel. Teaming with Black & Veatch may be conflict.
Overall Score on Response to Proposal Ranking	85.4	
	2	

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	VMS	
Understanding of the Scope of 1 Work and Consultant's Proposed Methodology	18.3	<p>Pg2: listed documents to review per RFP. Pg3: need Pre-Study WORK Pg 4: FAST diagram, cost & performance in relation to project function. Pg4: record all ideas mentioned - no judgment Pg4: Ideas ranked and prioritized. Pg4: further analysis of top ideas Pg4: presentation of study Pg5: added area of anticipated focus didn't list desal project components pg2: had a clear section for methodology</p> <p>Thorough scope of work for methodology. Workshop methodology focuses on results and not methods. Workshop study refers to wrong section in proposal for additional information. Areas of focus is good. Well understood</p>
2 Delivery Schedule	16.0	<p>pg 6: listed and stated will meet schedule from RFP Pg6: added risk analysis in focus areas.</p> <p>VE Workshop schedule not well defined. Preliminary Report in 3 days. Final report within 14 days. Clearly outlined</p>

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<p>3 Past experience and performance of Consultant's team on similar work including: individuals in the firm assigned to do the work; cost control; quality of work, and meeting scheduled milestone dates.</p>	14.5	<p>past experience pg1: ref. to construction expertise of team pg 7 - listed water treatment projects but no desal experience on the team. California jobs so should know our requirements. included savings on projects Close involved with early stages of desal, and did seaside 1994 ozone project</p> <p>Significant experience with fresh & brackish water treatment, but not salt water. Proposal states that it is important that the project team work together and then gives no information to support this. Most team members have 1 project that shows relevant experience. Impossible to tell for Michael Lambert and Mark Watson.</p>
<p>4 Familiarity with applicable practices and procedures for the work involved</p>	19.0	<p>Pg2: VE study work plan, PG 4: Workshop study 7- phase</p> <p>Dave Reardon sustainability expert on 11.8 mgd Wastewater Plant. Not sure of outcome. All appear to be PEs in California but should be confirmed. Difficult to tell if proposed team has ever worked together on relevant past projects. Project lead is certified Project Management Professional.</p>

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	VMS	
5 Organization, presentation, and content of proposal Conformance to the specified RFP format.	18.0	cover letter, table of contents, understanding scopepg2, proposed methodology pg2, qualifications pg7, brief biographies pg10, other considerations Pg13 well organized and concise It is not easy to determine relevant project experience and any relationship to references given.
6 Other Considerations	16.0	teamed with HDR, FAMILIARITY WITH CALIF MUNICIPALITIES NICE AREA OF FOCUS LAY OUT included sustainability and LEED rating Described Cost Controls, quality checks Nearest office is in Sacramento Has cost control strategy.
Overall Score on Response to Proposal Ranking	101.8 1	